



WHICH CONTRACTOR BEST SUITS YOUR NEEDS?

Use this questionnaire to interview and compare contractors.

| | | Davis A/C & Heating | Bid 2 | Bid 3 |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-------|-------|
| 1. | Has the contractor been in business long enough to survive the ups and downs of economic cycles? <i>(Davis has been around for 45-years and offers the HVAC industry's one and only----- Fixed Right-Guaranteed®)</i> | YES! | ? | ? |
| 2. | Do you have extended business hours and an emergency call-out service? <i>(Davis offers 7-Day After Hours Emergency Service for all 365-days of the year)</i> | YES! | ? | ? |
| 3. | Do you place a high priority on warranty calls? <i>(CAUTION! Many contractors put warranties calls on the "back-burner" after the ones that create immediate revenue potentially leaving you highly uncomfortable with a long wait!)</i> | YES! | ? | ? |
| 4. | Do you have an office staff and a Service Manager? <i>(CAUTION! Who's going to respond to your questions, comments, concerns, or complaints?)</i> | YES! | ? | ? |
| 5. | Are there online references of a satisfied customer base? <i>(Check out Davis at www.nearbynow.co/profile/air-conditioning/davis-air-conditioning-heating)</i> | YES! | ? | ? |
| 6. | Are you licensed Class-A to do this type of work? <i>(CAUTION! Manufacturer's warranties do not cover work done by unlicensed contractors!)</i> | YES! | ? | ? |
| 7. | Are you insured to do this the type of work? <i>(CAUTION! Your homeowner's insurance or high deductible may not cover physical damage caused by a contractor!)</i> | YES! | ? | ? |
| 8. | Are your employees covered by Texas Workmen's Compensation should they become injured at my residence? <i>(CAUTION! Don't risk a personal law suit should workmen become injured at your residence!)</i> | YES! | ? | ? |
| 9. | Will you run an ACCA Manual J8 capacity load and room CFM volume calculations? <i>(CAUTION! Others may state that the HVAC System is "properly sized," but will not guarantee your comfort!)</i> | YES! | ? | ? |
| 10. | Will the system I purchase be AHRI certified to guarantee the actual efficiency rating? <i>(CAUTION! Others may mix and match equipment components to lower the price, but nullify the HVAC Systems efficiency rating and performance!)</i> | YES! | ? | ? |
| 11. | Will you guarantee the price quoted will be the final price, even if you overlooked something? <i>(CAUTION! Beware of a low initial price followed by a price increase after the work has started!)</i> | YES! | ? | ? |
| 12. | Will you use mats, drop cloths and shoe covers while working inside my home? <i>(CAUTION! Damage to your property could raise your total cost of installation dramatically!)</i> | YES! | ? | ? |
| 13. | Will you remove my old equipment and all debris from the premises? <i>(CAUTION! "Disposal fees" tacked on at the end of a job are a common "hidden charge.")</i> | YES! | ? | ? |
| 14. | Is there a long term, financially sound warranty included in my purchase? <i>(CAUTION! Unlike car dealers, HVAC contractors are not required to honor other the manufactures warranties on equipment installed by other contractors.)</i> | YES! | ? | ? |
| 15. | Will your technicians be in a company uniform and driving a marked company vehicle? <i>(CAUTION! Unsupervised service people often bring others who don't belong there to the jobsite!)</i> | YES! | ? | ? |
| 16. | Do you specialize in residential service and replacements? <i>(CAUTION: Don't allow a "part timer" or "jack of all trades" to work in your home!)</i> | YES! | ? | ? |
| 17. | Will a permit be secured and all work meet or exceed existing codes? <i>(CAUTION: Unless it's specified in your contract, don't assume this! Code violations are costly, and if not corrected, affect the homes safety and value!)</i> | YES! | ? | ? |
| 18. | Will you flush the copper line set and braze with a dry nitrogen purge? <i>(CAUTION! Line set brazing without a nitrogen presence causes impurities inside the line resulting in diminished HVAC System performance and longevity!)</i> | YES! | ? | ? |
| 19. | Will you mastic seal and mechanically join all connections in my ductwork? <i>(Davis duct systems are part of the It's not just green, it's Davis Green® performance guarantee!)</i> | YES! | ? | ? |
| 20. | Is the first year of the HVAC system maintenance included? <i>(With Davis, you're automatically become a 1-year Silver Maintenance Club Member.)</i> | YES! | ? | ? |